Universal
Business Consultancy Services

COMPANY PROFILE

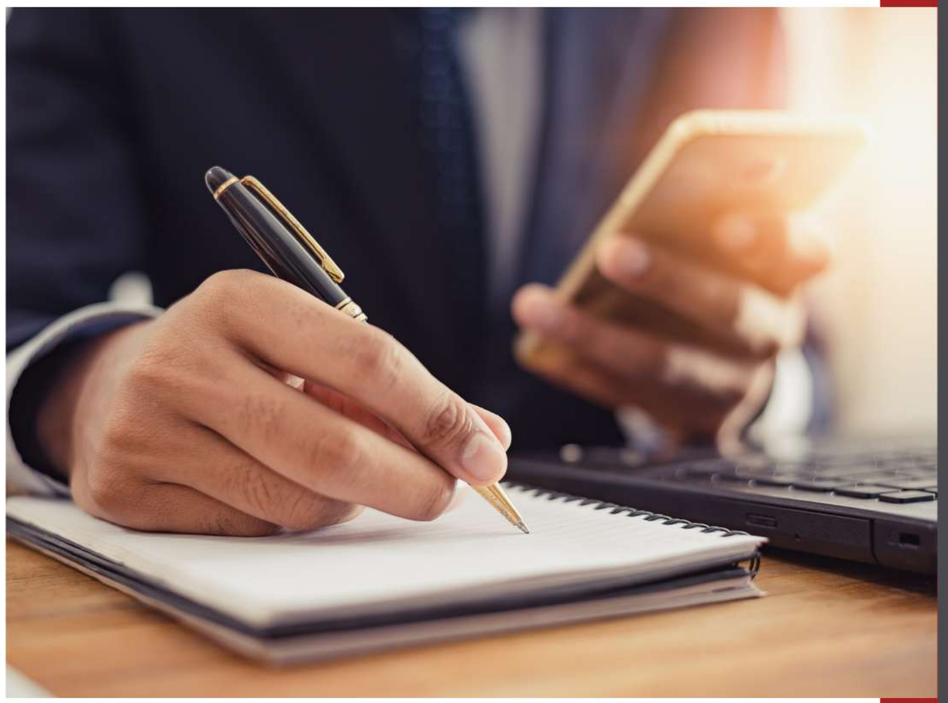
Universal Business Consulting Services ("UBCS")

www.universalsupplies.org

2023 - 2024

Universal
Business Consultancy Services

Table Of Content



I. About UBCS

II. Our Vision

III. Our Mission

IV. Our Core Values

V. Our Services

VI. Our Team

VII. Our Experiences

About UBCS

UASS was founded in 2012 with a vision to provide expert in-house academic-related advisory services to Evolvence Knowledge Investments. As the company flourished, it soon realized that its expertise could benefit a wider range of clients.

In 2019, UASS established UBCS, a consulting boutique of highly qualified professionals. It is a diverse consortium of executive-level experts that seek to provide its client with an unparalleled experience, which stems from a deep understanding of the region's industries, including but not limited to hospitality, retail, manufacturing, and real estate.

UBCS's harmonious and synergistic environment, built on personal and professional relationships, sets it apart and enables exceptional results.

2022

Grew our team and diversified our service offerings to provide comprehensive solutions and exceptional customer experiences.

2023

Expanding services to GCC nations and building a strong online presence to enhance clients' reach and market growth.

2024

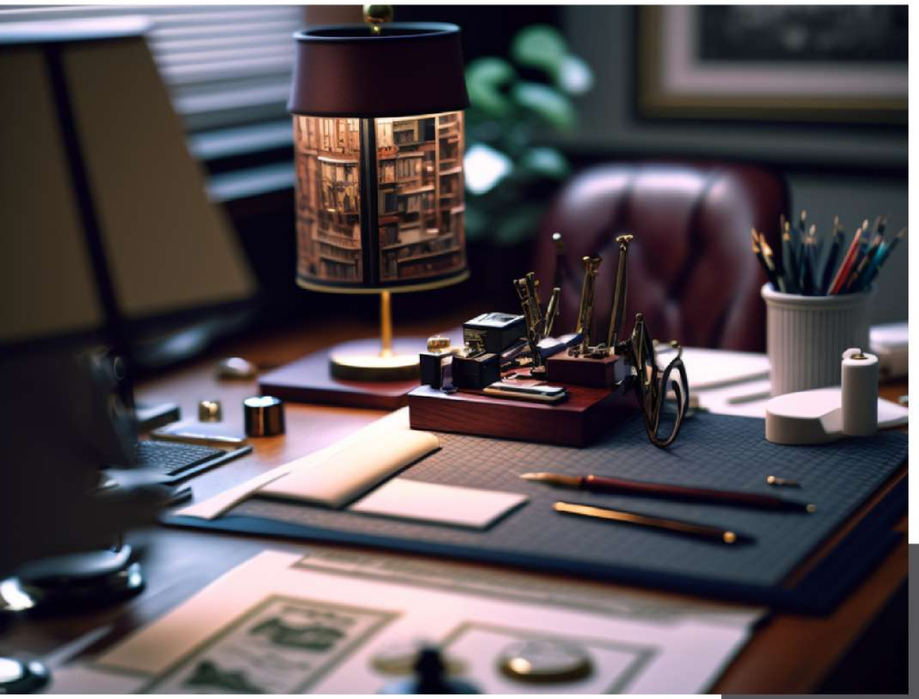
Solidify global presence by maintaining the highest standards of quality and credibility through obtaining accreditations and certifications.

2025

Establishing strategic partnerships through targeted outreach and collaboration, to enhance our offerings and drive sustainable growth for our clients.

Universal
Business Consultancy Services

Our Vision



Mutual excellence

At UBCS, we are committed to being at the forefront of our industry, constantly seeking innovative ways to set new standards of excellence together with all of our clients.

Pioneering Innovations

To power the success of businesses across the region by providing cutting-edge solutions and fostering a culture of innovation.

Empowering clients to achieve success through innovative consulting solutions

Universal
Business Consultancy Services

Our Mission

Transforming challenges into opportunities through tailored solutions, ongoing learning and global expertise.

Deliver exceptional solutions

Our ultimate goal at UBCS is to provide our clients with the best possible solutions to their challenges. We listen to their needs, understand their unique situation, and tailor our services accordingly.

Continuous improvement

We are dedicated to continuous learning and improvement. By staying informed of the latest industry trends and developments, we ensure that we provide our clients with the most effective, up-to-date solutions.

Universal
Business Consultancy Services

Our Core Values

At UBCS, our core values drive everything we do, they define us as a company and guide us in our decision-making. By adhering to these values, we establish trust with our clients and differentiate ourselves from the competition.

01 Adherence to professional standards

We adhere to the highest professional standards in our work, ensuring that we always deliver the best possible results for our clients.

02 Integrity

Integrity is at the core of everything we do at UBCS. We believe that maintaining the highest ethical standards is essential to building trust and ensuring a positive, long-lasting relationship

03 Adaptability & Responsiveness

Our lean organisational structure enables us to make quick decisions and adapt to changes in the market. We believe in the power of teamwork and strive to foster a culture of collaboration and mutual support in all our engagements

Our Services

UBCS Offerings

At UBCS, we provide custom solutions through our team of experienced consultants with expertise in various industries. Our track record of success and well-equipped team are dedicated to helping clients unlock their full potential.

Universal
Business Consultancy Services

Meet Our CEO

Wassim Ghalayini

CEO / FOUNDER

Our CEO's extensive professional experience spans 35+ years across numerous industries, ranging from education and retail to F&B and manufacturing. Having provided advisory services to multiple industries, Mr. Wassim has assisted international clients in a variety of areas, such as quality control, financial management / planning, business restructuring and development.

Mr. Wassim's extensive knowledge and experience in these diverse fields, combined with his strong leadership and business acumen, make him a valuable asset to UBCS and its clients.

Our Executive Management

Ahmed Nofal
Head of Legal Advisory

With 30+ years of experience in Egypt and the UAE, Mr. Nofal specialises in corporate & commercial litigation, contract drafting, dispute resolution, and arbitration. Legal consultant at Afridi & Angell for 18 years, and legal consultant to Sharjah Chamber of Commerce.

Salah Kanaan
IT Advisory

Salah is a highly experienced IT expert with 30+ years of experience managing large-scale IT projects. Salah's experiences' span various sectors including IT infrastructure services, disaster recovery, IT security, and cloud technologies. Salah has successful experience in leading IT teams, and overseeing budgets, and IT facilities.

Kassem Nahel
Audit & Assurance

Kassem is a highly accomplished internal control and corporate governance expert with 25+ years of experience. He is skilled in identifying and managing operational risks, setting up and managing multi-national internal audit functions, and well-versed in accounting, control, budgeting, financial analysis, and managing financial operations.

At UBCS, our executives have access to a team of 20+ professionals with a wealth of knowledge and expertise in numerous sectors, ensuring that we are able to provide the best possible service to our clients.

Our Experiences

Global Experiences

Our team at UBCS has a diverse set of skills and expertise from leading international and regional firms such as PwC, Deloitte, TAG, Masafi and Chalhoub Group. We bring a global perspective to provide tailored solutions for clients in various industries.

Let's Connect!

Universal
Business Consultancy Services

Unlock your full potential with UBCS

Phone
+971 4 315 8144
+971 50 625 7200

Mail
wassim@universalsupplies.org

Website
www.universalsupplies.org

Address
Business Bay, Omniyat Tower,
Floor 20 - Office 87, Dubai - UAE
P.O.Box : 122885